

# 90 DAY CHALLENGE

## DO YOU HEAR THE CALL?

My name is Mathew Frederick and I have catalogued the lessons learned over my 30 year real estate investing career into a Video Library. The video library consists of 60 hours of instruction including 100 video and 50 audio training sessions plus 65 documents used daily.

I have advanced expertise in residential, commercial, new development, off-shore & business entrepreneurship. The sum of my knowledge is organized, documented, and delivered based upon my teaching skills developed over 10 years as a post-secondary instructor. My organization skills were developed as a computer system analysis for a Fortune 500 company.

The 90 Day Challenge Online Program is based on 24 tasks utilizing the Video Library to help you achieve your financial goals with real estate investing as the main driver. The program focuses on the 3 main skillsets required to build wealth with real estate utilizing any strategy:

### **The 90-day challenge is designed to achieve the following:**

1. Find a property off market & convince the owner to sell at a discounted price (\$300K - \$5M range)
2. Find a buyer to take-over the Purchase Agreement and pay you an assignment fee (\$50 - \$250k range) **or**
3. Find a partner to co-venture finance (down-payment, mortgage & closing cost) a property and share the proceeds

### **How It Works:**

- There are 24 tasks detailing videos to watch, actions to take, lessons to learn, and results to expect
- Once you view the videos, perform the tasks, and log your progress; move onto the next task at your pace
- 70% of the workload is performed in the first 60 days with each task building on the next to achieve the stated goals
- Each task will set a principle, explain the purpose, mark videos to watch, actions to perform & observations to review
- You have access to the complete Video Library with 95 video lessons, 50 audio sessions & 65 documents

### **Benefits:**

- Unlike the internet, books & free pod casts, all the instruction is laid out in the right sequence to fill in the blanks
- Instruction includes personal stories and examples to better illustrate the lesson or technique
- Multiple disciplines (residential, commercial & development) combine to create a clear picture of the path forward
- You can expect fact based learning void of sales hype and incomplete strategies or information
- ALL video lessons have a power point format including diagrams, tables, charts & images
- The instructor has founded successful businesses including restaurants, wellness clinics, light manufacturing, training & consulting services therefore brings a volume of business smarts to the lessons

### **Required:**

- Time should be put aside every 3 days to achieve one of the activities.
- Must have access to the RCCSOL.com video library, Google earth, word processor & spreadsheet software

### **Get to know Mathew Frederick:**

Mathew's profile: <https://rccsol.com/team>

Mathew's pod-cast interviews: <https://rccsol.com/podcast/>

Mathew's free videos: <https://rccsol.com/free/>

## WILL YOU ANSWER THE CALL?

The BEST time to TAKE action is NOW! Leverage upon my 30 years of experience to LEAP ahead.

# 90 DAY CHALLENGE OVERVIEW

No Money Down Income

- 1. Assignment Fee
- 2. High Net Worth Database
- 3. JV Partnership Deal

Spend 80% of your time

- Find Off-Market Deals
- Find Clients to Invest



- Property Hunt
- R.E. Life Cycle
- Area Study

- MLS & ProForma
- 7 Key Numbers
- Analysis Sheet

- Due Diligence
- Package the Deal
- Market the Deal

- 1<sup>st</sup> contact Stories
- Know Your Client

- 10 property Types
- Key Essentials

- View Form
- Repairs Costs

- Property Manage
- Asset Manage

- Types of Systems
- Financing a Deal
- Find JV-partner

- Realtor Script
- Owner Script

- P+S Agreement
- Master Clauses

- Assignment of Contract

- High Net Worth Database

- Convincing Co-Venture Partners
- Funding Deals with Co-Venture
- Letter of Intent

- Agreement Explained - Quick
- Agreement Explained - Full

- Co-Venture Partnership Deal

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